

## **Independent Auditor's Report**

### **The Board of Directors of Alkem Laboratories Limited**

#### **Report on the Consolidated Financial Statements**

At the request of Alkem Laboratories Limited, the Ultimate Holding Company of ThePharmanetwork, LLC ('TPN' or 'the Company'), a New Jersey limited liability company, we have audited the accompanying consolidated financial statements of the Company and its subsidiary (hereinafter referred to as "the TPN Group"), which comprise the Consolidated Balance Sheet as at 31 March 2018, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements"), prepared and presented solely to facilitate the preparation of the consolidated Ind AS financial statements of the Ultimate Holding Company – Alkem Laboratories Limited, in terms of section 129(3) of the Indian Companies Act, 2013 (the "Act") and in accordance with the requirements of the Schedule III to the Act.

These financial statements/financial information are "special purpose financial statements/financial information" and do not constitute a set of statutory financial statements in accordance with the local laws in which the Entity is incorporated.

#### **Management's Responsibility for the Consolidated Financial Statements**

The Ultimate Holding Company and the TPN Group's management are responsible for the preparation of these consolidated financial statements that gives a true and fair view of the consolidated state of affairs, consolidated profit and other comprehensive income, consolidated changes in equity and consolidated cash flows of the TPN Group in accordance with the accounting policies followed by the Ultimate Holding Company – Alkem Laboratories Limited, in preparing its consolidated financial statements ("Group Accounting Policies") and the Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Indian Companies Act, 2013. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of these financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India (ICAI) and in particular SA 800 'Special Considerations – Audits of Financial Statements Prepared in Accordance with Special Purpose Frameworks'. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether these consolidated financial statements are free from material misstatement.



## **Independent Auditor's Report (Continued)**

### **Alkem Laboratories Limited**

#### **Auditor's Responsibility (Continued)**

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in these consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of these financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of these consolidated financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of these consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these consolidated financial statements.

#### **Opinion**

In our opinion, and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give a true and fair view in conformity with the Group Accounting Policies of Alkem Laboratories Limited and the accounting principles generally accepted in India, of the consolidated state of affairs of the TPN Group as at 31 March 2018 and its consolidated profits (including other comprehensive income), the consolidated changes in equity and consolidated cash flows for the year ended on that date.

#### **Other Matter**

Without modifying our opinion, we draw attention to Note 1B – 1.1 to these Consolidated Financial Statements, which describes the basis of accounting. These financial statements/financial information are "special purpose financial statements/financial information" and do not constitute a set of statutory financial statements in accordance with the local laws in which the Entity is incorporated and are prepared for the sole purpose of consolidation of the Ind AS financial statements of the TPN Group with the Ultimate Holding Company – Alkem Laboratories Limited.

For **B S R & Co. LLP**

*Chartered Accountants*

Firm's Registration No: 101248W/W-100022



**Sadashiv Shetty**

*Partner*

Membership No:048648

Mumbai

Date: 22 May 2018

# ThePharmaNetwork, LLC

## Consolidated Financial Statements

Consolidated Balance Sheet as at 31 March 2018

Particulars	Note No.	As at 31 March 2018 USD	As at 31 March 2017 USD
<b>I. ASSETS</b>			
<b>1 Non-current assets</b>			
(a) Property, plant and equipment	3.1	3,55,574	1,93,191
(b) Capital work in progress	3.1	-	7,15,356
(c) Other Intangible assets	3.1	32,91,053	29,03,248
<b>Total non-current assets</b>		<b>36,46,627</b>	<b>38,11,795</b>
<b>2 Current assets</b>			
(a) Inventories	3.2	5,27,69,025	4,03,17,108
(b) Financial Assets			
(i) Trade receivables	3.3	7,64,11,636	3,87,73,352
(ii) Cash and cash equivalents	3.4	61,23,632	16,41,049
(iii) Loans	3.5	-	61,22,506
(iv) Other current financial assets	3.6	1,49,46,070	1,37,54,543
(c) Other current assets	3.7	6,64,164	1,87,046
<b>Total current assets</b>		<b>15,09,14,527</b>	<b>10,07,95,604</b>
<b>TOTAL ASSETS</b>		<b>15,45,61,154</b>	<b>10,46,07,399</b>
<b>II. EQUITY AND LIABILITIES</b>			
<b>1 Equity</b>			
(a) Member's Capital	3.8	95,61,556	95,61,556
(b) Other Equity		5,76,83,322	4,48,81,436
<b>Total Equity</b>		<b>6,72,44,878</b>	<b>5,44,42,992</b>
<b>2 Current liabilities</b>			
(a) Financial Liabilities			
(i) Borrowings	3.9	1,90,00,000	-
(ii) Trade payables	3.10	6,37,98,290	4,45,72,724
(iii) Other financial liabilities	3.11	34,87,607	44,02,883
(b) Provisions	3.12	10,30,379	11,88,480
(c) Other Current Liabilities	3.13	-	320
<b>Total current liabilities</b>		<b>8,73,16,276</b>	<b>5,01,64,407</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>15,45,61,154</b>	<b>10,46,07,399</b>

Significant Accounting Policies

1B

Notes to the consolidated financial statements

3

The accompanying notes are an integral part of these financial statements

As per our report of even date attached.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022



Sadashiv Shetty

Partner

Membership No: 048648

Mumbai

22 May 2018

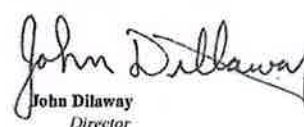
For and on behalf of the Board of Directors of

ThePharmaNetwork, LLC



S Venkatesh

Director



John Dilaway

Director

Parsippany, New Jersey, USA

22 May 2018

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# ThePharmaNetwork, LLC

## Consolidated Financial Statements

Statement of Profit and Loss for the year ended 31st March 2018

Particulars	Note No.	For the Year ended 31 March 2018	For the Year ended 31 March 2017
		USD	USD
<b>1 Income</b>			
(a) Revenue from Operations	3.14	18,84,35,310	15,63,42,370
(b) Other Income	3.15	-	47,805
<b>Total Income</b>		<b>18,84,35,310</b>	<b>15,63,90,175</b>
<b>2 Expenses</b>			
(a) Purchases of Stock-in-Trade		15,82,03,489	12,74,28,703
(b) Changes in inventories of finished goods, Stock-in-trade and work-in-progress	3.16	(58,01,679)	(1,11,74,901)
(c) Employee benefits expense	3.17	59,82,742	42,04,785
(d) Finance Costs	3.18	4,97,574	8,85,273
(e) Depreciation and amortisation expense	3.1	4,77,692	3,11,140
(f) Other expenses	3.19	1,62,73,607	1,60,90,793
<b>Total Expenses</b>		<b>17,56,33,423</b>	<b>13,77,45,793</b>
<b>3 Profit before tax (1) - (2)</b>		<b>1,28,01,887</b>	<b>1,86,44,382</b>
<b>4 Tax expenses (refer note 1.18)</b>	3.5B	-	-
<b>5 Profit for the year (3) - (4)</b>		<b>1,28,01,887</b>	<b>1,86,44,382</b>
<b>6 Total Comprehensive Income for the year (5) + (6)</b>		<b>1,28,01,887</b>	<b>1,86,44,382</b>
<b>7 Basic and diluted earnings per unit</b>	3.23	<b>0.19</b>	<b>0.28</b>

Significant Accounting Policies

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Notes to the consolidated financial statements

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The accompanying notes are an integral part of these financial statements

As per our report of even date attached.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No: 101248W/W-100022



Sadashiv Shetty

Partner

Membership No: 048648

Mumbai

22 May 2018

For and on behalf of the Board of Directors of  
ThePharmaNetwork, LLC



S Venkatesh

Director



John Dilaway

Director

Parsippany, New Jersey, USA

22 May 2018

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ThePharmaNetwork, LLC

**Consolidated Financial Statements**

*Consolidated Statement of Changes in Equity for the period ended 31 March 2018*

USD

**(a) Member's capital**

Particulars	As at 31 March 2018		As at 31 March 2017	
	No. of Shares	Amount	No. of Shares	Amount
Balance at the beginning of the reporting period	6,65,01,766	95,61,556	6,65,01,766	95,61,556
Changes in equity share capital during the year	-	-	-	-
Balance at the end of the reporting period	6,65,01,766	95,61,556	6,65,01,766	95,61,556

**(b) Other Equity**

Particulars	USD	
	Retained	Total other
Balance as at 1 April 2016	2,62,37,054	2,62,37,054
Total Comprehensive Income for the year ended 31 March 2017		
Profit for the year	1,86,44,382	1,86,44,382
Other Comprehensive Income	-	-
Balance at 31 March 2017	4,48,81,436	4,48,81,436
Total Comprehensive Income for the year ended 31 March 2018		
Profit for the year ended 31 March 2018	1,28,01,887	1,28,01,887
Other Comprehensive Income	-	-
Balance as at 31 March 2018	5,76,83,323	5,76,83,323

The Description of the nature and purpose of each reserve within equity as follows:

Retained Earnings: Retained earnings are the profits that the company has earned till date, less any transfers to statutory reserve, dividends or other distributions paid to members.

The accompanying notes are an integral part of these financial statements

As per our report of even date attached.

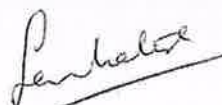
For BSR & Co. LLP  
Chartered Accountants  
Firm's Registration No: 101248W/W-100022



Sadashiv Shetty  
Partner  
Membership No: 048648

Mumbai  
22 May 2018

For and on behalf of the Board of Directors of ThePharmaNetwork, LLC



S Venkatesh  
Director



John Dilawary  
Director

Parsippany, New Jersey, USA  
22 May 2018

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# ThePharmaNetwork, LLC

## Consolidated Financial Statements

Consolidated Statement of Cash Flow for the year ended 31 March 2018

Particulars	Year ended 31 March 2018 USD	Year ended 31 March 2017 USD
<b>A. Cash Flow from Operating activities</b>		
Profit before Tax	1,28,01,887	1,86,44,382
<b>Adjustments for :</b>		
Depreciation	4,77,692	3,11,140
Interest expense	4,97,574	8,85,273
Operating Profit before Working Capital Changes	1,37,77,153	1,98,40,795
<b>Adjustments for :</b>		
(Increase) in Inventories	(1,24,51,917)	(52,41,361)
(Increase) in Trade receivables	(3,76,38,284)	(26,84,128)
Decrease / (Increase) in Other current assets	44,53,861	(1,98,86,138)
Increase in Trade Payables	1,92,25,566	1,42,74,360
(Decrease) in Other Current Liabilities	(9,15,597)	(65,91,137)
(Decrease) / Increase in Provisions	(1,58,101)	11,88,480
Cash (used in) / Generated from Operations	(1,37,07,319)	9,00,871
Less: Income taxes paid	-	-
<b>Net cash (used in) / generated from operating activities</b>	<b>(1,37,07,319)</b>	<b>9,00,871</b>
<b>B. Cash Flow from Investing activities</b>		
Purchase of property, plant and equipment	(3,12,524)	(8,61,341)
<b>Net cash (used in) Investing activities</b>	<b>(3,12,524)</b>	<b>(8,61,341)</b>
<b>C. Cash Flow from Financing activities</b>		
Proceeds from / (repayment of) long term borrowings	-	(3,48,485)
Proceeds from current borrowings	1,90,00,000	-
Interest paid	(4,97,574)	(8,85,273)
<b>Net cash generated from / (used in) Financing activities</b>	<b>1,85,02,426</b>	<b>(12,33,758)</b>
<b>Net Increase/(decrease) in cash and cash equivalents</b>	<b>44,82,583</b>	<b>(11,94,228)</b>
Cash and cash equivalents at the beginning of the year	16,41,049	28,35,277
Cash and cash equivalents at the end of the year	61,23,632	16,41,049

### Notes :

- The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Indian Accounting Standard (Ind AS-7) - "Statement of Cash Flows"
- Purchase of Property, Plant and Equipment includes movements of capital work-in-progress (including capital advances) during the year.
- The amendment to Ind AS 7 Cash flow statements requires the entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes, suggesting inclusion of a reconciliation between the opening and closing balances in the balance sheet for liabilities arising from financing activities, to meet the disclosure requirement. This amendment has become effective from 1 April 2017 and the required disclosure is made below: There is no other impact on the financial statement due to this amendment.



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# ThePharmaNetwork, LLC

## Consolidated Financial Statements (Continued)

Consolidated Statement of Cash Flow for the year ended 31 March 2018

USD

Particulars	Non current borrowings (including current maturity of long	Current borrowings
As at 1 April 2016	3,48,485	-
Cash flows (net)	(3,48,485)	-
As at 31 March 2017	-	-
Cash flows (net)	-	1,90,00,000
As at 31 March 2018	-	1,90,00,000

As per our report of even date attached.

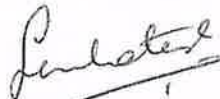
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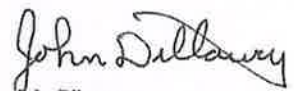
Sadashiv Shetty  
Partner  
Membership No: 048648

Mumbai  
22 May 2018

For and on behalf of the Board of Directors of  
ThePharmaNetwork, LLC



S Venkatesh  
Director



John Dilaway  
Director

Parsippany, New Jersey, USA  
22 May 2018



## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements

for the year ended 31st March 2018

#### 1A General Information

ThePharmaNetwork, LLC (the "Company") is engaged in development, marketing, licensing of generic pharmaceuticals and active pharmaceutical ingredients (API). The Company's product line has grown to approximately twenty different products sold in various strengths and sizes which are sold to major drug wholesalers, drug chains, mass merchandisers, supermarket pharmacies and managed care companies in the United States. These consolidated financial statements comprise the Company and its subsidiary (collectively the 'Group' and individually 'Group Company').

#### 1B Significant Accounting Policies:

##### 1.1 Basis of preparation of Financial Statements:

###### a) Statement of compliance

The consolidated financial statements of the Group as at and for the year ended 31 March 2018 have been prepared in accordance with the Group accounting policies as adopted by its Ultimate Holding Company, Alkem Laboratories Limited (hereinafter referred to as "Alkem") which is as per the Indian Accounting standards ('Ind AS') notified by the Ministry of Corporate Affairs in consultation with the National Advisory Committee on Accounting Standards, under section 133 of the Companies Act, 2013 ('Act') read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended) and the relevant provisions of the Act, to the extent applicable.

These consolidated financial statements are "special purpose financial statements/financial information" and do not constitute a set of statutory financial statements in accordance with the local laws in which the Company is incorporated and are prepared for the sole purpose of consolidation of the Ind AS financial statements of the Group with Alkem.

The consolidated financial statements are prepared in United States Dollar ("USD") except for unit data, per unit data and all the amounts have been rounded off to the nearest USD unless otherwise stated.

###### b) Basis of preparation and presentation

The preparation of financial statements in accordance with Ind AS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 2. Actual results could differ from those estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The Group presents assets and liabilities in Balance Sheet based on current/non-current classification.

An asset is classified as current when it is:

- a) Expected to be realised or intended to sold or consumed in normal operating cycle,
- b) Held primarily for the purpose of trading,
- c) Expected to be realised within twelve months after the reporting period, or
- d) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is classified as current when:

- a) it is expected to be settled in normal operating cycle,
- b) it is held primarily for the purpose of trading,
- c) it is due to be settled within twelve months after the reporting period
- d) there is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Group classifies all other liabilities as non-current

###### c) Basis of measurement

These consolidated financial statements are prepared under historical cost convention unless otherwise indicated.



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## The Pharma Network, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

#### 1B Significant Accounting Policies: (Continued)

##### 1.1 Basis of preparation of Financial Statements: (Continued)

###### d) Functional and Presentation Currency

These consolidated Ind AS financial statements are presented in USD, which is the functional currency of the Company and the currency of the primary economic environment in which the Company operates.

##### 1.2 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and the entities it controls, both unilaterally and jointly.

###### (a) Accounting for Subsidiaries

A subsidiary is an entity over which the Group has control. Control is achieved when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of subsidiaries are included in the consolidated financial statement from the date on which control commences until the date on which control ceases.

The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances. The accounting policies adopted in the preparation of financial statements are consistent with those of previous year. The financial statements of the Company and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances, intra-group transactions and profits/losses, unless cost/revenue cannot be recovered.

The details of the subsidiary consolidated is as below:

Name of Subsidiaries	Principal place of Business	% of Shareholding and voting power	
		As at March 31 2018	As at March 31 2017
Ascend Laboratories, LLC	United States of America	100%	100%

###### (b) Transaction eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

###### (c) Business Combination

In accordance with Ind AS 103, the Group accounts for these business combinations using the acquisition method when control is transferred to the Group. The consideration transferred for the business combination is generally measured at fair value as at the date the control is acquired (acquisition date), as are the net identifiable assets acquired. Any goodwill that arises is tested annually for impairment. Transaction costs are expensed as incurred, except to the extent related to the issue of debt or equity securities.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships with the acquiree. Such amounts are generally recognised in profit or loss.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured subsequently and settlement is accounted for within equity. Other contingent consideration is remeasured at fair value at each reporting date and changes in the fair value of the contingent consideration are recognised in profit or loss.

Business combination between entities under common control is accounted using pooling of interest method of accounting. Under pooling of interest method of accounting, none of the assets or liabilities are restated to their fair values. Instead, the acquirer incorporates carrying values from the date on which the business combination between entities under common control occurred.



## The Pharma Network, LLC

### Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

#### 1B Significant Accounting Policies: (Continued)

##### 1.3 Property, plant and equipment

###### i) Recognition and Measurement

a) Items of Property, plant and equipment are carried at cost less accumulated depreciation and impairment losses, if any. The cost of an item of Property, plant and equipment comprises its purchase price, including import duties and other non refundable taxes or levies and any directly attributable cost of bringing the assets to its working condition for its intended use and any trade discount and rebates are deducted in arriving at purchase price. Cost of the assets also includes interest on borrowings attributable to acquisition of qualifying fixed assets up to the date the asset is ready for its intended use incurred up to that date.

b) If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of Property, plant and equipment.

c) Any gain or loss on disposal of an item of property plant and equipment is recognised in consolidated statement of profit and loss.

d) Cost of Items of Property, plant and equipment not ready for intended use as on the balance sheet date, is disclosed as capital work in progress. Advances given towards acquisition of property, plant and equipment outstanding at each balance sheet date are disclosed as Capital Advance under other non-current assets.

###### ii) Subsequent expenditure

Subsequent expenditure relating to the property, plant and equipment (PPE) is capitalised only if such expenditure results in an increase in the future benefits from such asset beyond its previously assessed standard of performance.

###### iii) Depreciation and amortisation:

PPE are stated at cost less accumulated depreciation. Depreciation and amortisation is computed using the straight-line basis over the useful lives of the assets. Maintenance, repairs, and renewals that neither materially add to the value of the property, nor appreciably prolong its life, are charged to expense as incurred. Gains and losses on dispositions of assets are included in income.

Tangible Assets	Useful Life
Leasehold improvements	7 - 39 years
Plant and Machinery	5 - 7 Years
Furniture and Fixtures	5 years
Vehicles	5 Years
Office Equipments	5 Years

##### 1.4 Intangible Assets:

###### I. Recognition and measurement

Research and development	Expenditure on research activities is recognised in profit or loss as incurred. Development expenditure is capitalised only if the expenditure can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Group intends to and has sufficient resources to complete development and to use or sell the asset. Otherwise, it is recognised in profit or loss as incurred. Subsequent to initial recognition, development expenditure is measured at cost less accumulated amortisation and any accumulated impairment losses.
Other intangible assets	Other intangible assets, such as computer software and trademarks and patents, that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and any accumulated impairment losses.
Goodwill	Goodwill is initially recognised based on the accounting policy for business combinations (refer note 1.2 (c)). These assets are not amortised but are tested for impairment annually.

###### II. Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.



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## The Pharma Network, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

#### 1B Significant Accounting Policies: (Continued)

##### 1.4 Intangible Assets: (Continued)

###### III. Amortisation

The Group amortizes intangible assets with finite lives over their estimated useful lives and reviews them for impairment annually or whenever impairment exists. The Group continually evaluates whether events or changes in circumstances might indicate that the remaining estimated useful life of long-lived assets may warrant revision, or that the remaining balance may not be recoverable. When factors indicate that long-lived assets should be evaluated for possible impairment, the Company uses an estimate of the related undiscounted cash flows in measuring whether the long-lived asset should be written down to fair value. Measurement of the amount of impairment would be based on generally accepted valuation methodologies, as deemed appropriate.

The estimated useful lives for current and comparative periods are as follows:

Intangible Assets	Useful Life
Computer Software	3 Years
Other Intangible assets	15 Years

##### 1.5 Impairment of non-financial assets:

At each reporting date, the Group reviews the carrying amounts of its non-financial assets (other than inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Intangible assets with indefinite useful life are tested annually for impairment. For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount. Impairment losses are recognised in profit or loss. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

##### 1.6 Operating Leases/ Finance lease:

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the

**Operating Lease:** Lease rentals are charged or recognized in the Statement of Profit and Loss on a straight-line basis over the lease term, except where the payment are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increase.

**Finance Lease:** Assets held under finance leases are recognised as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the Balance Sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to the Statement of Profit and Loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Group's policy on borrowing

##### 1.7 Financial instruments

###### Recognition initial measurement:

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument

A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit and loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue.

###### Classification and subsequent measurement

###### Financial Assets

On initial recognition, a financial asset is classified as measured at

- amortised cost;
- FVOCI -debt investment;
- FVOCI -equity investment; or
- FVTPL



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## The Pharma Network, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

#### 1B Significant Accounting Policies: (Continued)

##### 1.7 Financial instruments (Continued)

Financial assets are not reclassified subsequent to their initial recognition, except if and in the period the Group changes its business model for managing financial assets.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

##### *Financial assets: Business model assessment*

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated –e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

##### *Financial assets: Assessment whether contractual cash flows are solely payments of principal and interest*

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable interest rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.



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## The Pharma Network, LLC

### Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

#### 1B Significant Accounting Policies: (Continued)

##### 1.7 Financial instruments (Continued)

*Financial assets: subsequent measurement and gains and losses*

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.
Financial assets at amortised cost	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.
Debt investments at FVOCI	These assets are subsequently measured at fair value. Interest income under the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.
Equity investments at FVOCI	These assets are subsequently measured at fair value. Dividends are recognised as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognised in OCI and are not reclassified to profit or loss.

*Financial liabilities: Classification, subsequent measurement and gains and losses*

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, or it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss. Any gains or loss on derecognition is also recognized in profit or loss.

##### **Derecognition**

*Financial assets*

The Group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control of the financial asset.

If the Group enters into transactions whereby it transfers assets recognized on its balance sheet, but retains either all or substantially all of the risks and rewards of the transferred assets, the transferred assets are not derecognized.

##### **Financial liabilities**

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expired.

The Group also derecognises a financial liability when it terms are modified and the cash flow under the modified terms are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss.

##### **Offsetting**

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

##### 1.8 Equity instruments

Equity instruments issued by the Company are classified according to the substance of the contractual arrangements entered into and the definitions of an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities and includes no obligation to deliver cash or other financial assets. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issuance costs.

##### 1.9 Inventories:

Inventories are stated at lower of cost (on Moving weighted average basis) and net realisable value. Trading Goods are valued at lower of cost (on Moving weighted average basis) and net realisable value. Cost of inventories comprises all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.



## The Pharma Network, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

#### 1B Significant Accounting Policies: (Continued)

##### 1.10 Revenue Recognition:

###### Sale of Goods:

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable. Revenue is recognised at the time of invoice.

The timing of transfers of risks and rewards varies depending on the individual terms of sale, usually in case of domestic, such transfer occurs when the product is delivered to the customer. Revenue is measured at the fair value of the consideration received or receivable. Sales are net of estimated chargebacks, sales discounts, rebates, prompt pay, shelf stock adjustments due to price revisions, medicaid rebates and estimated returns. The significant adjustments to revenue are broadly explained below:

- a) A Chargeback claim represent an amount payable to a wholesaler customer for the difference between the invoice price paid to the Company by the wholesaler customer for a particular product and the negotiated contract price that the wholesaler's customer pays for the product. Provision for chargeback is calculated based on the Distributors WAC - 60 Day Average Contract Price (ACP). The average contract price is calculated based on the Distributor Chargeback reports called 844's.
- b) Provision for Rebates and Admin Fees are calculated on the basis of historical payments and specific terms in the individual agreements.
- c) Provision for Shelf Stocks occur following an Ascend driven decrease in the price of a product, the Company generally grants customers a "shelf stock adjustment" for a customer's existing inventory for the involved product. Provisions for shelf stock adjustments are estimated at the time of the price decline. Finance maintains a small reserve for this common industry credit to customers but will respond and accrue for a specific products price decrease.
- d) Provision for sales returns are reserved for at the time of invoice. The percentage estimate is based on the basis of historical experience, market conditions and specific contractual terms and provided for in the year of sale as reduction from revenue.
- e) Pharmaceutical manufacturers whose products are covered by the Medicaid program are required to pay Medicaid rebates to each state. Medicaid rebates are estimated based on historical trends of rebates paid.

##### 1.11 Foreign currencies

###### 1. Foreign currency transactions

Transactions in foreign currencies are translated into the respective functional currency of the Company at the exchange rates at the dates of the transactions. The functional and presentation currency of the Company is USD.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Foreign currency differences are generally recognised in profit or loss. Non-monetary items that are measured based on historical cost in a foreign currency are not translated.

However, foreign currency differences arising from the translation of the following items are recognised in OCI:

- equity investments measured at fair value through other comprehensive income (except on impairment, in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss);
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and
- qualifying cash flow hedges to the extent that the hedges are effective.

##### 1.12 Borrowing Costs:

Borrowing costs are interest and other costs incurred by the Group in connection with the borrowing of funds. Borrowing costs directly attributable to acquisition or construction of those tangible fixed assets which necessarily take a substantial period of time to get ready for their intended use are capitalised. Other borrowing costs are recognised as an expense in the Statement of Profit and Loss of the period in which they are incurred.

##### 1.13 Provision, Contingent Liabilities and Contingent Assets:

A provision is recognised if as a result of a past event, the Group has a present obligation (legal or constructive) that can be estimated reliably and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the expenditure required to settle the present obligation at the balance sheet date. If the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability.





## The Pharma Network, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

#### 1B Significant Accounting Policies: (Continued)

##### 1.13 Provision, Contingent Liabilities and Contingent Assets;

A contingent liability exists when there is a possible but not probable obligation, or a present obligation that may, but probably will not, require an outflow of resources, or a present obligation whose amount cannot be estimated reliably. Contingent liabilities do not warrant provisions but are disclosed unless the possibility of outflow of resources is remote. Contingent assets are neither recognised nor disclosed in the financial statements. However, when the realisation of income is virtually certain, then the related asset is not a contingent asset and its recognition is appropriate.

##### 1.14 Earnings per share ('EPS')

Basic EPS is computed using the weighted average number of equity shares outstanding during the period. Diluted EPS is computed using the weighted average number of equity and dilutive equity equivalent shares outstanding during the period except where the results would be anti-dilutive.

##### 1.15 Cash and cash equivalents:

Cash and cash equivalents for the purpose of cash flow statement comprise cash at bank including fixed deposits (having original maturity of less than 3 months), cheques in hand and cash in hand.

##### 1.16 Income Taxes

A Single member liability company is a disregarded entity for tax purposes and income and losses are reported on the sole owner's tax return. Therefore, no provision or liability for income taxes has been included in financial statements.

##### 1.17 Segment reporting

The Group operates in one reportable business segment i.e. "Pharmaceuticals".

##### 1.18 Employee Benefits:

###### Defined Contribution Plan:

Group's contribution for the year paid/payable to defined contribution retirement benefit schemes are charged to Statement of Profit and Loss. The Group's contribution towards provident fund and superannuation fund for eligible employees are considered to be defined contribution plan for which the Group made contribution on monthly basis.



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

#### 2 Critical accounting judgements and key sources of estimation uncertainty

The Group prepares its financial statements in accordance with Ind AS as issued by the MCA, the application of which often requires judgments to be made by management when formulating the Group's financial position and results. The Directors are required to adopt those accounting policies most appropriate to the Group's circumstances for the purpose of presenting fairly the Company's financial position, financial performance and cash flows.

In determining and applying accounting policies, judgment is often required in respect of items where the choice of specific policy, accounting estimate or assumption to be followed could materially affect the reported results or net asset position of the Group should it later be determined that a different choice would be more appropriate.

Management considers the accounting estimates and assumptions discussed below to be its critical accounting estimates and, accordingly, provide an explanation of each below. The discussion below should also be read in conjunction with the Group's disclosure of significant accounting policies which are provided in Note 1 to these consolidated financial statements, 'Significant accounting policies'.

##### a. Estimation of useful life

The useful life used to amortise or depreciate intangible assets or property, plant and equipment respectively relates to the expected future performance of the assets acquired and management's judgement of the period over which economic benefit will be derived from the asset. The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. Increasing an asset's expected life or its residual value would result in a reduced depreciation charge in the Statement of Profit and Loss.

The useful lives and residual values of Group's assets are determined by management at the time the asset is acquired and reviewed annually for appropriateness. The lives are based on historical experience with similar assets as well as anticipation of future events which may impact their life such as changes in technology.

##### b. Provision for trade receivables

Trade receivables are stated at their amortised cost as reduced by appropriate allowances for estimated irrecoverable amounts. Estimated irrecoverable amounts are based on the ageing of the receivable balances and historical experience. Individual trade receivables are written off when management deems them not to be collectible.

##### c. Provisions and contingent liabilities

The Group exercises judgement in measuring and recognising provisions and the exposures to contingent liabilities related to pending litigation or other outstanding claims subject to negotiated settlement, mediation, arbitration or government regulation, as well as other contingent liabilities. Judgement is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

##### d. Product Returns and Other Allowances

In the pharmaceutical industry, customers are normally granted the right to return product for credit if the product has not been used prior to its expiration date. The Group's return policy typically allows product returns for products within a twelve month window from six months prior to the expiration date and up to six months after the expiration date. The Group accrues 1% of WAC at the time of invoicing. This percentage was determined based on actual return rate history. The Group estimates the level of sales that will ultimately be returned, pursuant to its return policy, and records a related allowance at the time of sale. These amounts are deducted from gross sales to determine net revenues. These estimates take into consideration historical returns of the products and the Group's future expectations. The Group periodically reviews the allowances established for returns and adjusts them based on actual experience, as necessary. The primary factors considered in estimating potential product returns include shelf life and expiration date of each product and historical levels of expired product returns. If the Group becomes aware of any returns due to product quality related issues, this information is used to estimate an additional allowance. The Group provides for an allowance related to returns resulting from product recalls, in the period that such recalls occur. The amount of actual product return could be either higher or lower than the amounts provided. Changes in these estimates, if any, would be recorded in the income statement in the period the change is determined. If the Group over or under estimates the quantity of product that will ultimately be returned, there may be a material impact to its financial statements.

Sales discounts such as prompt payment discounts are provided for at the time of sale based on each customers payment terms. Trade discounts are provided at the time of invoice or via a customer deduction.

Customer Rebates and Admin Fees are accrued for at the time of invoice, based on direct and indirect purchases. If the purchases are direct (purchases made by end use customers directly from the Company), the rebates are recognised when products are purchased by customer and a periodic credit is given. For indirect purchases (purchases by end use customers through wholesale customers), the rebates are recognised based on the terms with such customer and validated against available chargeback data. Medicaid rebates are accrued at the time of invoice based on the historical payment data the Company receives from the 3rd Party Rebate Processors, CIS which manages the reporting of the final dispensing of the products by a pharmacy to a benefit plan participant.



## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

#### 2 Critical accounting judgements and key sources of estimation uncertainty(Continued)

##### d. Product Returns and Other Allowances (Continued)

Shelf stock adjustments are sometimes required as per contractual agreements which are known at the time of the decision to make a price change. Factors considered when recording an allowance for shelf stock adjustments include estimated launch dates of competing products based on market intelligence, estimated decline in market price of products based on historical experience and input from customers, and levels of inventory held by customers at the date of the pricing adjustments.

##### e. Chargebacks:

The sales trends, wholesale acquisition cost (WAC), the contract prices with the retailers, chain stores, managed care organizations (end-users), and wholesaler customer's contract prices.

i) The historical data of chargebacks as a percentage of sales, as well as actual chargeback reports received from primary wholesaler customers are analyzed on a monthly basis.

ii) Volume of all products sold to wholesaler customers and the average chargeback rates for the prior 60 days as compared to the previous months prior 60 day average.

iii) The Company utilizes data on remaining inventories on hand at primary wholesaler customers at the end of each reporting period in the calculation of estimates for analytical reporting and audit purposes.

Such estimated amounts, in addition to certain other allowances, are deducted from the Company's gross sales to determine net revenues. The amount of actual chargebacks claimed could be either higher or lower than the amounts accrued. Changes in estimates, if any, would be recorded in the income statement in the period the change is determined. If the Company materially over or under estimates the amount that will ultimately be charged back to it by its wholesale customers, there could be a material impact on the Company's financial statements. The reasonableness of each reserve is reviewed on a monthly basis.

##### f. Fair value measurements and valuation processes

Some of the Company's assets and liabilities are measured at fair value for the financial reporting purposes. Central corporate treasury team works with various banks for determining appropriate fair value of derivative assets and liabilities. Central treasury team reports to the Chief Financial Officer. In estimating the fair value of derivative assets and liabilities, the Company uses market-observable data to the extent it is available.



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# ThePharmaNetwork, LLC

## Notes to the Consolidated Financial Statements (Continued) as at 31 March 2018

USD

### 3 Notes to the Consolidated Financial Statements

#### 3.1 Property, Plant and Equipment, Other Intangible Assets and Capital Work in Progress

	Leasehold Land	Property, plant and equipment Furniture and Fixtures	Office Equipments	Computer Software	Goodwill	Trademarks & Patents	Total	Capital work in progress
At Cost								
As at 1 April 2016	19,915	38,605	1,14,664	1,41,602	8,57,098	24,16,938	34,15,718	
Additions	99,020	36,473	-	7,422	-	-	7,422	7,15,356
Adjustments	-	-	(1,625)	(1,625)	-	-	-	-
As at 31 March 2017	1,18,935	75,078	1,16,289	3,10,301	8,57,098	24,16,938	34,23,140	7,15,356
Additions	3,337	3,997	2,19,241	8,01,305	-	-	8,01,385	-
Deletions	-	-	-	-	-	-	-	-
As at 31 March 2018	1,22,272	79,075	3,35,530	9,50,409	8,57,098	24,16,938	42,34,445	-
Depreciation and Amortisation								
As at 1 April 2016	392	11,678	50,022	62,092	-	1,95,158	2,65,217	
Depreciation/amortisation charge for the year	11,750	10,552	34,163	56,465	-	1,95,154	2,54,675	
Adjustments	-	-	(1,446)	(1,446)	-	-	-	
As at 31 March 2017	12,142	22,230	82,739	1,17,111	-	3,90,312	5,19,892	
Depreciation/amortisation charge for the year	7,474	12,445	44,274	2,18,388	-	1,95,112	4,13,500	
As at 31 March 2018	19,616	34,675	1,27,013	1,81,303	-	5,85,424	9,33,392	
Net Book Value								
As at 31 March 2017	1,06,793	52,848	33,550	1,93,190	8,57,098	20,26,626	29,03,248	7,15,356
As at 31 March 2018	1,02,656	44,400	2,08,517	3,55,574	6,02,441	18,31,514	32,91,053	-

Notes:

1. Refer Note 3.20 (b) for contractual commitments with respect to property plant and equipments.
2. Depreciation and amortisation expense

Particulars	For the year ended 31 March 2018	For the year ended 31 March 2017
Depreciation expense	64,192	56,465
Amortisation expense	4,13,500	2,54,675
Total	4,77,692	3,11,140



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# ThePharmaNetwork, LLC

## Notes to the Consolidated Financial Statements (Continued) as at 31 March 2018

USD

Particulars	As at 31 March 2018	As at 31 March 2017
<b>3.2 Inventories:</b>		
Raw and packing materials	66,50,238	-
Stock-in Trade	4,61,18,787	4,03,17,108
<b>TOTAL</b>	<b>5,27,69,025</b>	<b>4,03,17,108</b>
Note: The Group follows suitable provisioning norms for writing down the value of inventories towards slow moving, non moving, expired and non saleable inventory. Write down of inventory for the year ended 31 March 2018 is USD 31,22,052 (31 March 2017: USD -)		
<b>3.3 Trade Receivables:</b> (Unsecured)		
Considered good	7,64,11,636	3,87,73,352
Considered doubtful	-	36,178
Less: Loss allowances	-	(36,178)
<b>TOTAL</b>	<b>7,64,11,636</b>	<b>3,87,73,352</b>
<b>3.4 Cash and Cash Equivalents:</b>		
Balance with Banks:		
In Current Accounts	61,23,632	16,41,049
<b>TOTAL</b>	<b>61,23,632</b>	<b>16,41,049</b>
<b>3.5 CURRENT LOANS:</b>		
Loans (Unsecured, Considered Good, unless Otherwise stated)	-	61,22,506
<b>TOTAL</b>	<b>-</b>	<b>61,22,506</b>
Note: Above loans include amount due from related parties USD Nil (31 March 2017: USD 61,22,506) - Refer Note 3.27		
<b>3.6 Other Current Financial Assets:</b>		
Other receivables	1,49,20,136	1,37,28,608
Security Deposits	25,935	25,935
<b>TOTAL</b>	<b>1,49,46,071</b>	<b>1,37,54,543</b>
Note: Above loans include amount due from related parties USD 1,49,14,323 (31 March 2017: USD 1,37,28,608) - Refer Note 3.27		
<b>3.7 Other Current Assets</b>		
Prepaid Expenses	6,64,164	1,87,046
<b>TOTAL</b>	<b>6,64,164</b>	<b>1,87,046</b>



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued)

as at 31 March 2018

USD

Particulars	As at 31 March 2018	As at 31 March 2017
<b>3.8 Member's Capital:</b>		
Member's Capital	95,61,556	95,61,556
<b>TOTAL</b>	<b>95,61,556</b>	<b>95,61,556</b>

(a) Reconciliation of the number of units outstanding at the beginning and at the end of the year:

Particulars	As at 31 March 2018		As at 31 March 2017	
	Number of Units	USD	Number of Units	USD
At the commencement and at the end of the year	6,65,01,766	95,61,556	6,65,01,766	95,61,556

(b) Details of members holding more than 5% shares in the Company:

Name of the member:	As at 31 March 2018		As at 31 March 2017	
	Number of Units	USD	Number of Units	USD
M/s. S&B Holdings B.V., Netherlands	6,65,01,766	100%	6,65,01,766	100%

Particulars	As at 31 March 2018 USD	As at 31 March 2017 USD
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### 3.9 Borrowings:

#### Secured

Loans repayable on demand from Banks	1,90,00,000	-
<b>TOTAL</b>	<b>1,90,00,000</b>	<b>-</b>

Note: Working Capital loan of USD 1,90,00,000 (31 March 2017 USD Nil) from bank includes revolving credit line taken on 3 October 2017 by ThePharmaNetwork, LLC (along with by Ascend Laboratories, LLC) are secured upto USD 3,00,00,000 by issue of ABF Revolving Credit Facility by Citi bank NA which is secured by a continuing lien on security interest in all of the Collateral, whether in the form of cash or other property and whether tangible or intangible as well as Inventory, Receivables, Equipment and intellectual property of The Pharma Network, LLC (alongwith Ascend Laboratories, LLC). Interest on this Revolving Credit Facility is payable monthly in arrears on the first business day of each month at a rate equal to 1.55% plus daily LIBOR. This facility will mature three years after the closing date.

### 3.10 Trade Payables:

Trade payables	6,37,98,290	4,45,72,724
<b>TOTAL</b>	<b>6,37,98,290</b>	<b>4,45,72,724</b>

Note: Above Trade payables include amount due to related parties USD 5,36,23,911 (31 March 2017: USD 4,14,98,557) - Refer Note 3.27



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# ThePharmaNetwork, LLC

## Notes to the Consolidated Financial Statements (Continued) as at 31 March 2018

USD

Particulars	As at 31 March 2018	As at 31 March 2017
<b>3.11 Other Current Financial Liabilities</b>		
Current maturities of long term finance obligation	-	3,58,600
Employee payables	10,62,630	598
Accrual for Expenses	24,24,977	40,43,685
<b>TOTAL</b>	<b>34,87,607</b>	<b>44,02,883</b>

Note: Finance lease obligation refers to the license of technology has been accounted for as a capital lease, payable over 5 years at USD 39,999 a month. The lease became effective in January 2013. The amortisation schedule was computed with an imputed interest rate of 0.93%. (Refer note 3.22)

### 3.12 Current Provisions:

Provision for anticipated sales returns (refer note 3.24)	10,30,379	11,88,480
<b>TOTAL</b>	<b>10,30,379</b>	<b>11,88,480</b>

### 3.13 Other Current Liabilities:

Due to statutory authorities	-	320
<b>TOTAL</b>	<b>-</b>	<b>320</b>



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# ThePharmaNetwork, LLC

## Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

USD

Particulars	For the Year ended 31 March 2018	For the Year ended 31 March 2017
<b>3.14 Revenue from Operations:</b>		
Sale of products	18,84,35,310	15,63,42,370
<b>TOTAL</b>	<b>18,84,35,310</b>	<b>15,63,42,370</b>
<b>3.15 Other Income:</b>		
Interest on bank deposits	-	2,159
Other interest	-	45,646
<b>TOTAL</b>	<b>-</b>	<b>47,805</b>
<b>3.16 Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade:</b>		
Opening Stock:		
Stock-in-trade	4,03,17,108	2,69,66,317
Work-in-progress	-	21,75,890
	4,03,17,108	2,91,42,207
Less: Closing stock:		
Stock-in-trade	4,61,18,787	4,03,17,108
	4,61,18,787	4,03,17,108
<b>TOTAL</b>	<b>(58,01,679)</b>	<b>(1,11,74,901)</b>
<b>3.17 Employee Benefits Expense:</b>		
Salaries, wages and bonus	51,10,766	29,54,354
Contribution to provident and other funds (Refer Note 3.21)	1,69,247	1,56,327
Employees' welfare expenses	7,02,729	10,94,104
<b>TOTAL</b>	<b>59,82,742</b>	<b>42,04,785</b>
<b>3.18 Finance Cost:</b>		
Interest on borrowings	4,49,855	7,62,557
Other borrowing cost*	47,719	1,22,716
<b>TOTAL</b>	<b>4,97,574</b>	<b>8,85,273</b>

\* Includes guarantee commission USD 171,903 (31 March 2017 USD 402,687) on financial guarantee from its Ultimate Holding Company on loans availed from banks.



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# ThePharmaNetwork, LLC

## Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

USD

Particulars	For the Year ended 31 March 2018	For the Year ended 31 March 2017
<b>3.19 Other Expenses:</b>		
Rent (refer note 3.22)	2,89,697	3,32,681
Insurance	4,19,556	4,84,624
Marketing and promotions	4,58,772	4,35,560
Selling and distribution expenses	41,47,416	45,21,637
Legal and professional Fees	21,43,882	21,82,125
Commission on sales	7,91,316	8,30,000
Travelling and conveyance	7,22,311	5,49,416
Repairs:		
- Others	5,66,467	4,31,409
Research and development	9,61,230	3,35,046
Communication and printing expenses	3,78,157	93,253
Bad Debts/Advances written off	-	1,55,525
Royalty Expenses	50,66,837	53,71,790
Miscellaneous expenses	3,27,966	3,67,727
<b>TOTAL</b>	<b>1,62,73,607</b>	<b>1,60,90,793</b>



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statement (Continued) for the year ended 31st March 2018

USD

#### 3.20 Contingent Liabilities and Commitments

##### a) Contingent Liabilities

During the year, The Kroger Company, Albertsons Companies, LLC, and H.E. Butt Grocery Company L.P. ('the plaintiffs') filed a complaint against various companies including the Company's wholly owned subsidiary, Ascend Laboratories, LLC, USA ('Ascend') with the Eastern District of Pennsylvania which contains two claims, a conspiracy between 'Ascend and other parties' and a conspiracy between 'Ascend and other parties' to increase prices, allocate markets, rig bids, and decrease production of one product, Nimodipine. Basis the Board of Directors' evaluation of the case and consultation with the legal counsel, the Group is of the opinion that it has strong arguments to attack the sufficiency of plaintiffs' allegations and thus believes that the matter will not have any material impact on the Group.

The Group has reviewed all its pending litigations and proceedings and has adequately provided for, where provisions are required and disclosed as contingent liabilities wherever applicable, in its financial statement. The Group does not expect the outcome of these proceedings to have materially adverse effect on its financial statements.

##### b) Commitments

Sr. No.	Particulars	As at 31 March 2018	As at 31 March 2017
		USD	USD
I	Estimated amount of contracts remaining to be executed on Capital Accounts	-	11,00,000

#### 3.21 Disclosure of Employee Benefits

The Company has maintained a 401(k) Safe Harbor Profit Sharing Plan ("Plan") to provide retirement and incidental benefits for its eligible employees. Employees may contribute from 1% to 15% of their annual compensation to the Plan, limited to a maximum annual amount as set periodically by the Internal Revenue Service. The Company contributes 100% of each dollar of elective contributions each eligible participant makes each plan year, up to the limit of 4% of gross pay. All safe harbor contributions vest immediately. The Plan requires that the contribution be placed in a trust fund in accordance with the Group Annuity Contract between the trustee, Merrill Lynch, Bank of America.

Particulars	As at 31 March 2018	As at 31 March 2017
	USD	USD
- Contribution to 401 (k) Safe Harbor Plan ("Plan")	1,69,247	1,56,327

#### 3.22 The Company has entered into non - cancellable operating lease agreements for premises/car/Computers. Rent expenses debited to the Statement of Profit and Loss is as below:

##### a Operating Lease

Particulars	As at 31 March 2018	As at 31 March 2017
	USD	USD
Rent expense	2,89,697	3,32,681
Total	2,89,697	3,32,681

The future minimum lease payments in respect of the non-cancellable lease agreements as on the year end is as below:

Particulars	Year ended 31 March, 2018	Year ended 31 March, 2017
	USD	USD
Not later than one year	2,81,336	-
Later than one year but not later than five years	14,50,000	-
Later than five years	5,80,000	-



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statement: (Continued)

for the year ended 31st March 2018

USD

**3.22 The Company has entered into non - cancellable operating lease agreements for premises/car/Computers. Rent expenses debited to the Statement of Profit and Loss is as below: (Continued)**

**b Finance Lease Disclosure**

The Group has future obligations under finance lease for procurement of plant and equipments which are payable as follows:

The future minimum lease payments in respect of the Capital Lease as on the year end is as below:

Particulars	Year ended 31 March, 2018 USD	Year ended 31 March, 2017 USD
Not later than one year	-	3,58,600
Later than one year but not later than five years	-	-
Later than five years	-	-

**3.23 Earnings per unit of common stock**

Particulars	Year ended 31 March, 2018	Year ended 31 March, 2017
Profit/(loss) after tax attributable to members	1,28,01,887	1,86,44,382
Weighted average number of units of common stock outstanding during the year (in numbers)	6,65,01,766	6,65,01,766
Basic and diluted earnings per unit of common stock	0.19	0.28

**3.24 Disclosure As per Indian Accounting Standard (Ind AS 37) for provisions is as under:**

Provision for anticipated sales return, chargeback and rebates:

Particulars	As at 31 March 2018	As at 31 March 2017
Carrying amount at the beginning of the year	11,88,480	9,01,745
Add: Provision made during the year	29,26,020	37,68,986
Less: Amount used/utilized during the year	(30,84,121)	(34,82,251)
Carrying amount at the end of the year	10,30,379	11,88,480

**3.25 Impairment testing for cash operating unit (CGU) containing goodwill**

Goodwill was assigned on the purchase of Medical Speciality Consultants ('MSC'), LLC for a total of USD 857,098. Contingency payments have been valued based upon the revenues and cash flows from this activity which have remained fairly consistent since the acquisition.

We evaluated goodwill for impairment using cash flow projections for next five years and have determined the value of those cash flows to be in excess of the current carrying value of goodwill. As revenues are forecasted to continue, the Group concluded that a positive assertion can be made from the qualitative assessment that it is not more likely than not that the fair value of the reporting unit is less than its carrying amount.

These assumptions are reviewed annually as part of management's budgeting and strategic planning cycles. These estimates may differ from actual results. The values assigned to each of the key assumptions reflect the Management's past experience as their assessment of future trends, and are consistent with external / internal sources of information.

Based on the above assumptions and analysis, no impairment was identified for above goodwill as at 31 March 2018 and 31 March 2017 as the recoverable value of the goodwill exceeded the carrying value.

The Group has also performed sensitivity analysis calculations on the projections used and discount rate applied. The Directors have concluded that, given the significant headroom that exists, and the results of the sensitivity analysis performed, there is no significant risk that reasonable changes in any key assumptions would cause the carrying value of goodwill to exceed its value in use.



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statement: (Continued) for the year ended 31st March 2018

USD

#### 3.25 Impairment testing for cash operating unit (CGU) containing goodwill (Continued)

The table below shows the key assumptions used in the value in use calculations:

Particulars	MSC
Pre-tax adjusted discount rate (in %)	11.94%
Long-term growth rate (in %)	2.00%

Key assumptions used in the value-in-use calculations

Assumptions	How determined
Long-term growth rate	The growth rates are based on industry growth forecasts. Management determines the budgeted growth rates based on past performance and its expectations on market development. The weighted average growth rates used were consistent with industry reports
Pre-tax risk adjusted discount rate	Management estimates discount rates using pre-tax rates that reflect current market assessments of the risks specific to the CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Company and is derived from its weighted average cost of capital (WACC)



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

USD

#### 3.26 Segment Reporting

##### Basis for Segmentation

The operations of the Group are limited to one segment viz. Pharmaceutical and related products. The products being sold under this segment are of similar nature and comprises of pharmaceutical products only.

The Board of Directors have identified the Chief Executive Officer as the Company's Chief Operating Decision Maker (CODM) who reviews the internal management reports prepared based on an aggregation of financial information for all entities in the Group (adjusted for intercompany eliminations, adjustments etc.) on a periodic basis.

##### Entity-wide disclosures

The geographical information analyses the group's revenues and non-current assets by the company's country of domicile (i.e. USA) and other countries. In presenting the geographical information, segment revenue has been based on the geographical location of customers and segment assets have been based on the geographic location of the assets.

The Group derives external revenue only from its country of domicile i.e. United States of America.

The Group have external revenue from three customers which exceeded 10% of total revenue which accounts for 80.0% and 80.6% for the year ended 31 March 2018 and 31 March 2017 respectively.



## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

#### USD

3.27 Information on related party transactions as required by Indian Accounting Standard 24 (Ind AS 24) on related party disclosures for the year ended 31 March 2018.

The Group's principal related parties consist of its ultimate holding company, holding company, key managerial personnel and fellow subsidiaries. The Group's material related party transactions and outstanding balances are with related parties with whom the Group routinely enter into transactions in the ordinary course of business.

#### A. List of related parties and their relationship

##### A Company whose control exists (Ultimate Holding Company)

Alkem Laboratories Limited

India

##### B Company whose control exists (Holding Company)

S & B Holdings B.V.

Netherlands

#### Details of Transactions with Related Parties

Sr. No.	Particulars	Key Managerial personnel	Ultimate Holding Company	Holding Company	Fellow Subsidiary
1	Loan given to	-	-	-	-
2	Loan received back	-	-	-	(60,00,000)
		-	-	-	60,00,000
		-	-	-	(3,50,000)
3	Purchase of stock in trade	-	11,45,17,632	-	66,13,570
		-	(8,22,30,405)	-	-
4	Reimbursement of expenses by	-	34,14,486	-	33,000
		-	(26,73,851)	-	(76,860)
5	Interest on Loan given (S&B Pharma Inc)	-	-	-	-
		-	-	-	(39,871)
6	Interest on Loan given (Ascend Laboratories Spa, Chile)	-	-	-	-
		-	-	-	(5,775)
7	Guarantee Commission and Reimbursement of SBLC Charges	-	1,71,903	-	-
		-	(4,02,687)	-	-
8	Remuneration to KMP	-	-	-	-
	Mr. S Venkatesh	5,46,000	-	-	-
		(5,25,000)	-	-	-
	Mr. John Dilawary	4,30,000	-	-	-
		(4,00,000)	-	-	-
9	Bond pledged against loan taken by Group	-	-	-	-
		-	(83,13,635)	-	-

The Company's management is of the view that all the related party transactions were made on terms equivalent to those that prevail in an arm's length transactions.

Figures in the brackets are the corresponding figures of the previous year.

#### Balance due from / to the related Parties as at 31 March 2018

Sr. No.	Particulars	Holding Company	Ultimate Holding Company	Fellow Subsidiary	Total
1	Trade Payables	-	5,21,20,282	15,03,629	5,36,23,911
2	Trade receivables	-	-	76,860	76,860
3	Other receivables	1,19,65,900	29,48,423	-	1,49,14,323

#### Balance due from / to the related Parties as at 31 March 2017

Sr. No.	Particulars	Holding Company	Ultimate Holding Company	Fellow Subsidiary	Total
1	Trade payables	-	4,14,98,557	-	4,14,98,557
2	Other receivables	92,12,870	45,15,738	-	1,37,28,608
3	Current loans	-	-	61,22,506	61,22,506



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

USD

### 3 Notes to the Consolidated Financial Statements (Continued)

#### 3.28 Financial instruments – Fair values and risk management

##### A. Accounting classification and fair values

	As at 31st March, 2018				Fair value			Total
	FVTPL	Carrying amount FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	
<b>Financial assets</b>								
Cash and cash equivalents			61,23,632	61,23,632	-			-
Trade receivable and other financial assets			9,13,57,706	9,13,57,706				-
	-	-	9,74,81,338	9,74,81,338	-	-	-	-
<b>Financial liabilities</b>								
Borrowings	-	-	1,90,00,000	1,90,00,000	-	-	-	-
Trade and other payables	-	-	6,37,98,290	6,37,98,290	-	-	-	-
Other Current financial liabilities	-	-	34,87,607	34,87,607	-	-	-	-
	-	-	8,62,85,898	8,62,85,898	-	-	-	-

	As at 31st March, 2017				Fair value			Total
	FVTPL	Carrying amount FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	
<b>Financial assets</b>								
Cash and cash equivalents	-	-	16,41,049	16,41,049	-	-	-	-
Loans	-	-	61,22,506	61,22,506	-	-	-	-
Trade and other financial assets	-	-	5,25,27,894	5,25,27,894	-	-	-	-
	-	-	6,02,91,449	6,02,91,449	-	-	-	-
<b>Financial liabilities</b>								
Long term borrowings (Including current maturity of Long term borrowings)	-	-	3,58,600	3,58,600	-	-	-	-
Trade and other payables	-	-	4,45,72,724	4,45,72,724	-	-	-	-
Other current financial liabilities	-	-	44,02,883	44,02,883	-	-	-	-
	-	-	4,93,34,207	4,93,34,207	-	-	-	-

The Group has exposure to the following risks arising from financial instruments:

- Credit risk ;
- Liquidity risk ; and
- Market risk

##### L Risk management framework

The Company's Board of Directors ("Board") has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

USD

#### 3.28 Financial instruments – Fair values and risk management (Continued)

##### ii Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investments in debt securities.

The carrying amount of following financial assets represents the maximum credit exposure:

##### Trade and other receivables

Trade receivable of the Group are typically unsecured. Credit risk is managed through credit accrual and periodic monitoring of the creditworthiness of customers to which Group grants credit terms in the normal course of business. The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk of the industry and country in which customers operate.

The Group establishes an allowance for impairment that represents its estimate of expected losses in respect of trade receivables.

At 31 March 2018 and 31 March 2017, the entire exposure to credit risk for trade receivable is majorly from its country of domicile i.e. United States of America.

At 31 March 2018 the Group had exposure to only one type of counter party i.e. wholesalers. Three customers represented approximately 80% of gross trade receivable balance as on 31 March 2018.

At March 31, 2018, the maximum exposure to credit risk for trade and other receivables by geographic region was as follows.

Particulars	31 March 2018	31 March 2017
Country of Domicile	7,64,11,636	3,87,73,352
India	29,48,423	45,15,738
	<u>7,93,60,059</u>	<u>4,32,89,090</u>

##### Impairment

As per simplified approach the Group makes provision of expected credit losses on trade receivable using a provision matrix to mitigate the risk of default payment and make appropriate provision at each reporting date wherever required.

The ageing of trade receivables that were not impaired was as follows.

Particulars	31 March 2018	31 March 2017
Neither past due nor impaired	7,59,80,217	3,87,47,394
Past due 1-180 days	4,31,419	25,958
Past due more than 180 days	-	-
	<u>7,64,11,636</u>	<u>3,87,73,352</u>

Management believes that the unimpaired amounts that are past due by more than 180 days are still collectible in full, based on historical payment behaviour and extensive analysis of customer credit risk, including underlying customers' credit ratings if they are

The movement in the allowance for impairment in respect of trade and other receivables during the year was as follows.

Particulars	31 March 2018	31 March 2017
Balance as at beginning of the year	36,178	41,128
Impairment loss recognised	-	1,55,524
Amounts written off	36,178	1,60,474
Balance as at the end of the year	-	36,178

##### Loans to subsidiaries

The Company has no exposure of as 31 March 2018 (USD 61,122,506 as at 31 March 2017) for loans given to subsidiaries. Such loans are classified as financial asset measured at amortised cost.

##### Other financial assets

Credit risk on cash and cash equivalents, deposits with banks is generally low as the said deposits have been made with the banks who have been assigned high credit rating by international and domestic credit rating agencies.



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued) for the year ended 31st March 2018

USD

#### 3.28 Financial instruments – Fair values and risk management (Continued)

##### iii Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring

##### Exposure to liquidity risk

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted, and include estimated interest payments and exclude the impact of netting agreements.

31 March 2018	Carrying amount	Total	2 months or less	Contractual cash flows			
				2-12 months	1-2 years	2-5 years	More than 5 years
USD							
Non-derivative financial liabilities							
Current borrowings	1,90,00,000	1,90,00,000	1,90,00,000	-	-	-	-
Trade payables	6,37,98,290	6,37,98,290	1,96,73,158	4,41,25,132	-	-	-
Other current financial liabilities	34,87,607	-	-	-	-	-	-

31 March 2017	Carrying amount	Total	2 months or less	Contractual cash flows			
				2-12 months	1-2 years	2-5 years	More than 5 years
USD							
Non-derivative financial liabilities							
Non current borrowings (incl. current maturities)	3,58,600	3,58,600	3,58,600	-	-	-	-
Trade payables	4,45,72,724	4,45,72,724	4,45,72,724	-	-	-	-
Other current financial liabilities	40,44,283	40,44,283	40,44,283	-	-	-	-

##### iv Market risk

Market risk refers to risk of fluctuation in fair values or future cash flows because of changes in market rates or prices. The Group's exposure from market risk is primarily on account of interest rate risk.



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

USD

#### 3.28 Financial instruments – Fair values and risk management (Continued)

##### Interest rate risk

Interest rate risk can be either fair value interest rate risk or cash flow interest rate risk. Fair value interest rate risk is the risk of changes in fair values of fixed interest bearing investments because of fluctuations in the interest rates. Cash flow interest rate risk is the risk that the future cash flows of floating interest bearing investments will fluctuate because of fluctuations in the interest rates.

##### Exposure to interest rate risk

Group's interest rate risk arises from borrowings and fixed income securities. Fixed income securities exposes the Group to fair value interest rate risk. The interest rate profile of the Group's interest-bearing financial instruments as reported to the management of the Group is as follows.

	Carrying amount in USD	
	31 March 2018	31 March 2017
<b>Fixed-rate instruments</b>		
Financial assets	-	61,22,506
Financial liabilities	-	3,58,600
	-	57,63,906
<b>Variable-rate instruments</b>		
Financial liabilities	1,90,00,000	-
<b>Total</b>	<b>1,90,00,000</b>	<b>-</b>

##### Fair value sensitivity analysis for fixed-rate instruments

The Group does not account for any fixed-rate financial assets or financial liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

A change of 100 basis points in interest rates would not have any material impact on the equity

##### Cash flow sensitivity analysis for variable-rate instruments

A change of 100 basis points in interest rates would not have any material impact on the equity.



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## ThePharmaNetwork, LLC

### Notes to the Consolidated Financial Statements (Continued)

for the year ended 31st March 2018

USD

#### 3.29 Capital Management

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Management monitors the return on capital as well as the level of dividends to ordinary shareholders.

The Group monitors capital using a ratio of 'adjusted net debt' to 'adjusted equity'. For this purpose, adjusted net debt is defined as total liabilities, comprising interest-bearing loans and borrowings and obligations under finance leases, less cash and cash equivalents. Adjusted equity comprises all components of equity.

The Group's adjusted net debt to equity ratio was as follows.

Particulars	As at	As at
	March 31, 2018	March 31, 2017
Total Borrowings (including current maturities)	1,90,00,000	3,58,600
Less : Cash and cash equivalent	61,23,632	16,41,049
Adjusted net debt	1,28,76,368	(12,82,449)
Total equity	6,72,44,878	5,44,42,992
Adjusted equity	6,72,44,878	5,44,42,992
Adjusted net debt to total equity ratio	0.19	(0.02)

#### 3.30 3.30 Recent accounting pronouncements

Ministry of Corporate Affairs ("MCA") through Companies (Indian Accounting Standards) Amendment Rules, 2018 has notified the following new and amendments to Ind ASs which the Company has not applied as they are effective for annual periods beginning on or after April 1, 2018:

##### Ind AS 21 – The effect of changes in Foreign Exchange rates

The amendment clarifies on the accounting of transactions that include the receipt or payment of advance consideration in a foreign currency. The appendix explains that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. The Group is evaluating the impact of this amendment on its financial statements.

##### Ind AS 115 Revenue from Contracts with Customers ("Standard")

Ind AS 115 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. Ind AS 115 will supersede the current revenue recognition standard Ind AS 18 Revenue, Ind AS 11 Construction Contracts when it becomes effective from 1 April 2018.

The core principle of Ind AS 115 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the standard introduces a 5-step approach to revenue recognition:

Step 1: Identify the contract(s) with a customer

Step 2: Identify the performance obligation in contract

Step 3: Determine the transaction price

Step 4: Allocate the transaction price to the performance obligations in the contract

Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under Ind AS 115, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer.

The Group is evaluating the impact of this Standard on its financial statements.

The accompanying notes are an integral part of these financial statements

As per our report of even date attached.

For BSR & Co. LLP

Chartered Accountants

Firm's Registration No. 101248W/W-100022



Sadashiv Shetty

Partner

Membership No. 048648

Mumbai

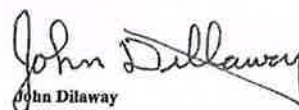
22 May 2018

For and on behalf of the Board of Directors of  
ThePharmaNetwork, LLC



S Venkatesh

Director



John Dilaway

Director

Parsippany, New Jersey, USA

22 May 2018